

EUROHOOPS.NET is looking for an experienced Sales and Advertising Executive to join its dynamic team and be the one responsible for implementing and monitoring all sales and advertising strategies for its Greek Department.

RESPONSIBILITIES:

- Exploring the market for potential customers, make all necessary contacts and arrange appointments to present the company in order to close advertising deals.
- Negotiating solely or as a part of a team in an effective manner.
- Being the key person responsible for any communication with all clients, managing the commercial activity both in procedure and content.
- Exploiting all available opportunities in the digital space, aiming to establish and manage the company's online presence, while satisfying the clientele's needs.
- Proposing creative solutions and content ideas for clients in order to help the business provide the best customer service and attract new ones.
- Being able to present and explain the company's identity and propose advertising solutions when called to be present in meetings or conference calls.

REQUIREMENTS:

- University Degree and 10+ years of experience in Sales, Advertising Area, preferably in relation to digital environment. Postgraduate degree will be an asset.
- Experience in working with Media Shops and Media Agencies, both Greek and international.
- Previous Experience in Men's Audience Advertising will be considered a plus.
- Good verbal and writing skills, strong communication capacity and team spirit.
- Fluent in English and Greek-any other language knowledge will also be considered a plus.

The job requires a full time dedication to the company, but a beneficial flexibility in time schedule and location. The successful candidate can work from home or personal space, yet he/she will be asked to attend meetings, appointments and calls. We offer a flat fee plus commission on sales and opportunity to join an international, super-talented team.

Please reply sending your CV **ONLY IN ENGLISH** to contact@eurohoops.net. All CV's will be handled with strict confidentiality.



<http://www.eurohoops.net/el/>
Eurohoops Team



Our company, holding a leading position in the integrated marketing and sales services sector, wishes to appoint dynamic highly motivated professional for the position of:

PROMOTION MARKETING /CLIENT SERVICE TEAM ACCOUNT DIRECTOR

Key responsibilities:

- Strategic thinking and forward planning of client work
 - Develop opportunities for growing existing business within current clients
- Participate in developing new business pitches
 - Campaigns/projects delivery
- Develop true partnerships with clients
- Management of day to day client activity
- Development of account managers and account executives

Qualifications needed:

- Higher level of education in Marketing
 - Fluency in both Greek and English language
 - Minimum 8 years successful experience in account handling within an agency environment
- Proven success in account growth
 - Strong strategic thinker
- High communication and presentation skills (both verbal & written)
- Innovative spirit & technology friendly
 - Excellent project management, keen eye for detail
 - Ability to work under pressure
- Very good understanding of direct marketing projects

The company offers a competitive remuneration package and great opportunities for professional development.

Candidates are kindly asked to forward their CV to: hr@msps.net
(ref. code PMAD)



Our company, holding a leading position in the integrated marketing and sales services sector, wishes to appoint dynamic highly motivated professional for the position of:

PROMOTION MARKETING /CLIENT SERVICE TEAM ACCOUNT MANAGER

Key responsibilities:

- Management of agency's key accounts for international clients
 - Day-to-day client handling & third parties' coordination
 - Lead the projects ensuring the implementation and delivery
 - Develop opportunities for growing existing business within current clients
 - Respond to new briefs, research and develop plans, mechanics, creative documents, budgets and presentations

Qualifications needed:

- Higher level of education in Marketing
 - Fluency in both Greek and English language
 - Minimum 5 years successful experience in account handling within an agency environment
- High communication & presentation skills (both verbal & written)
 - Creative mind, technology friendly
 - Ability to multitask and to prioritise effectively
 - Excellent project management, keen eye for detail
 - Proactive and confident, ability to work under pressure
 - Very good understanding of direct marketing projects

The company offers a competitive remuneration package and great opportunities for professional development.

Candidates are kindly asked to forward their CV to: hr@msps.net
(ref. code PMAM)

Η Εταιρεία Έθνος Εκδόσεις ΑΕ
επιθυμεί να συνεργαστεί με

ΠΩΛΗΤΗ ΔΙΑΦΗΜΙΣΗΣ ΕΛΕΥΘΕΡΗΣ ΑΓΟΡΑΣ

για τα ταξιδιωτικά της έντυπα

Η θέση προβλέπει:

- Σταθερές μηνιαίες αποδοχές
 - Υψηλά Ποσοστά
- Οδοιπορικά διατροφή και διαμονή
 - Παροχή αυτοκινήτου

Απαραίτητες προϋποθέσεις:

- Κατοχή Δελτίου παροχής υπηρεσιών
 - Δυνατότητα συμμετοχής σε εκτός Αθηνών αποστολές
 - Εμπειρία στις direct πωλήσεις
 - Άριστη επικοινωνία & υψηλή διαπραγματευτική ικανότητα
 - Άριστη εμφάνιση & συμπεριφορά
 - Απολυτήριο Λυκείου
 - Καλή γνώση αγγλικής γλώσσας
 - Πολλή καλή Γνώση Η/Υ (Word, Excel)
- Κατοχή διπλώματος οδήγησης αυτοκινήτου

Αποστολή βιογραφικού προς
ftassopoulou@pegasus.gr
ή στο FAX 210 6062605
με την ένδειξη «Πωλ. Ταξίδι»

COUNTRY ACCOUNT MANAGER

Ημ/νια:2/10/15 Μέσο: DAILY FAX Σελίδα: 9

Η εταιρία **AcrossMedia241**
αναζητά

COUNTRY ACCOUNT MANAGER

με προϋπηρεσία 4-5 χρόνια
στο χώρο των Μέσων
και της digital διαφήμισης

Απαραίτητα προσόντα:

- Πτυχίο ΑΕΙ
- Άριστη γνώση Αγγλικών
- Αποδεδειγμένη εμπειρία στη διαχείριση εθνικών και πολυεθνικών πελατών & στην προώθηση, παρουσίαση εμπορικών ολοκληρωμένων Διαφημιστικών υπηρεσιών
- Πνεύμα συνεργασίας και ανάπτυξης σε διεθνές περιβάλλον & δημιουργική διάθεση

Αποστολή βιογραφικών
Ειρήνη Σαχά
irini@acrossmedia241.com